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## ZACHARY BLAKE-KIM EBLING 金哲凯

### Education

Moreland University, Washington, D.C. — U.S. Teacher Certification  
美国哥伦比亚特区教师资格证

University of California Irvine, Irvine, CA — Academic English  
Writing Specialization (2019)

加州尔湾分校·学术英语写作专业 (2019 年)

Kalamazoo College, Kalamazoo, MI — BA Political Science (2008)  
卡拉马祖学院·政治学学士 (2008 年)

Capital Normal University, Beijing, PR China — Chinese Language  
Exchange (2006-2007)

首都师范大学·汉语交流

### Employment Background

Co-Founder & COO, Booyah Education; Beijing, PR China  
July 2015-Present

Booyah helps Chinese students learn about, prepare for, and apply to foreign universities. Booyah's primary services are application mapping, essay editing, and scholarship applications.

- successfully placed over 150 students in over 100 universities in the USA, Canada, U.K., and Australia
- attained over 8,000,000 RMB in aggregate scholarship grants

Lecturer at Beijing No. 12 High School's International Department;  
Beijing, PR China; November 2014-Present

Beijing No. 12's International Department students follow a Dual Curriculum approach, taking both the Chinese Huikao and AP exams. 95% of graduates will study abroad directly after high school.

- I serve as the program's TOEFL Speaking instructor
- I have taught over 1,000 students and have accumulated more than 2,500 teaching hours on a part-time basis

Co-Founder & COO, BeyondSeas Consulting, Ltd.; Beijing, PR  
China; October 2012- November 2014

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Co-founded BeyondSeas in October 2010. BeyondSeas is an educational consulting firm that specializes in helping Chinese high school students and undergraduates locate and prepare for undergraduate and graduate programs in the USA.

- helped over 100 clients from 18 different Chinese provinces, in addition to three clients who utilized our services while studying in the USA.
- assisted clients in locating and securing over RMB 8 million in scholarship and financial aid.
- established partnerships with Beijing Number 12 High School and Tianjin University of Commerce

#### **Instructor, New Oriental; Beijing, PR China — 2010-2012**

Oral English, Business English and Summer Camp instructor. Also advised in teacher curriculum for the TOEFL Speaking and Listening sections.

#### **Account Manager, New Alliance Consulting; Beijing, PR China — 2008-2009**

Assisted University of Maryland representatives in arranging a Shanghai-based New Technology conference; also assisted with the execution of the Caijing Conference and execution of Broadway's *Aida* China-tour.

#### **Awards & Certifications**

- TeachNow Certification (via Moreland University, 09.2021-)
  - DeepLearning.AI: *AI For Everyone* (Certificate, 09.2021)
  - University of North Carolina-Chapel Hill: *Psychology of Popularity* (Certificate, 02.2021)
  - Yale University: *The Science of Well Being* (Certificate, 01.2021)
  - University of Virginia: *New Models of Business in Society* (Certificate, 06.2020)
  - Rice University: *Global Financial Markets and Instruments* (Certificate, 07.2020)
  - 2016 Chaoyang District “Phoenix Fund” Excellent Foreign Talent Early Entrepreneurship Fund Recipient 2016年朝阳区“凤凰计划”优秀海外学人初创企业自主 (2016); 中共北京市朝阳区委员会, 北京市朝阳区人民政府提供的
  - **TEFL Certified Instructor (9/28/2012)**  
Certificate Number: TO0022159
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### Previous Training Clients

- Bancosta Shipping (2015)
- May International 美思国际 (2015)
- Beijing No. 12 科锋学校团队 (2013-2015)
- New Oriental 托福口语听力部门 (2012)
- Sinopec 中国石油 (2011)
- Blue Ocean Network 蓝海频道 (2010-2011)

### Technical Skills

Language: Native English (U.S.); Fluent in Mandarin Chinese; Proficient in Spanish

Computing: Code Academy Level (9); OS-X; iLife; Microsoft Windows

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